



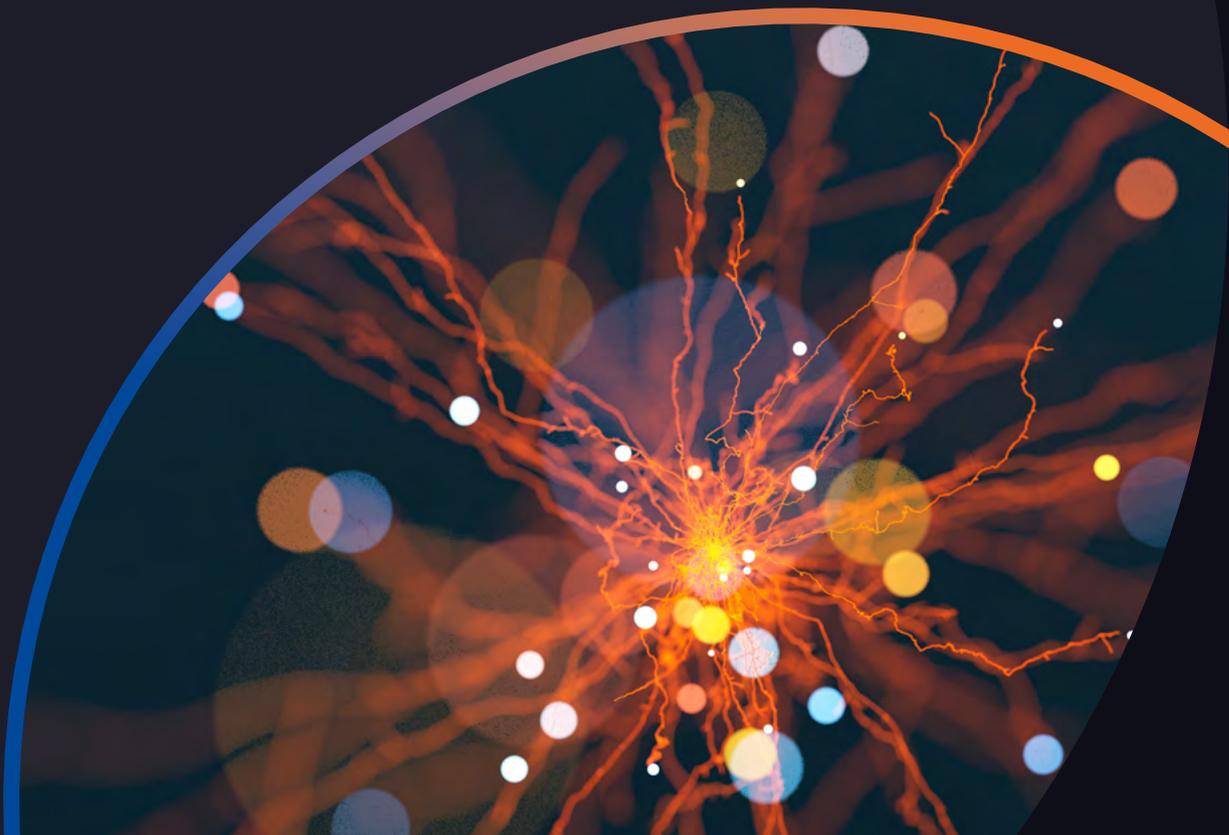
EST. 1982



Corporate

# It's as simple as... working together for your success

Since 1982 we have built on Jersey's reputation of efficiency and suitability for corporate transactions to provide our clients with a broad range of bespoke, expert-led corporate administration and fiduciary solutions. Our experienced team take care of the complete transaction cycle from establishment through completion, ongoing administration and ancillary services, termination and dissolution.



It's as simple as...

Operating internationally and navigating global market regulations can bring challenges. We help companies unleash their potential by providing bespoke and expert administration, directorship, financial reporting, and governance services to support your business needs.

From managing complex international corporate investment vehicles to implementing attractive employee incentive arrangements, administering structures with environmental or sustainability objectives or supporting group structuring requirements, we can help.

Our team focuses on what really matters to clients. By offering continuity, consistency, technical and service excellence, we have worked with small-medium size businesses and national to multi-national listed corporations to deliver tailored corporate administration solutions to support the entire company lifecycle.

#### What are you looking for?

- A comprehensive, efficient, and long-term company administration partner to take care of entity formation, management, and transaction support so that you can focus on fuelling your business growth?
- An expert team to provide management and administration services to equity and debt issuances, securitization, structured and alternative finance transactions?
- To establish a structure to support commercial and residential real estate ownership, development and investments globally?
- Assistance with your incentive arrangements through employee benefit trusts, corporate nominee arrangements and/or share plan administration?
- To list bonds on The International Stock Exchange (TISE)?

## Your trusted partner

VG was established in 1982; now with 110+ trust and fiduciary professionals, we are one of Jersey's largest privately-owned trust, corporate and fund administration companies.

With entrepreneurial, independent thinking and a team of executive directors vested in the success of our business, we understand the intricacies of managing and growing your business. We work alongside you and your team of professional and legal advisers to develop solutions to achieve your key objectives.

We work with clients globally and administer over 1300 structures with over £15bn of assets across a range of asset classes. When clients work with VG, they know they have a dedicated and experienced team committed to fostering a long-term relationship; in fact, on average our clients have partnered with us for over 10 years.

“It makes such a difference to us on the legal side of things to have a professional service provider team that is so responsive and on top of the detail. Your team genuinely stood out on that front so thanks again for all your efforts!”

“We have partnered with VG for over 10 years now and they still provide us with an excellent pro-active service. We feel confident that when we ask them technical questions in relation to the trust that they can come up with pragmatic, practical solutions and they recently worked seamlessly with us and our advisors to implement updates in respect of the trust.”

## Our proven experience

**Since 1982, we have successfully partnered with businesses of all sizes and across all stages of the corporate lifecycle, from entrepreneurs just starting out to blue chip and other major international corporations, across a variety of sectors and jurisdictions. We work seamlessly with you and your team of professional advisers to provide a diverse range of company administration solutions:**

### Real Estate

We work with clients globally to administer their portfolios of investments and commercial real estate is one of our largest asset classes under administration. From multi let offices in the City of London to logistic centres in Holland, student accommodation in the UK to shopping centres in Italy and retail parks in Scotland to large commercially let buildings in the USA, we oversee a diverse range of internationally located real estate for a variety of clients and their tenants, including FTSE100 and NASDAQ listed companies. Whether our client's strategy involves financing, acquisition, development, rental or buy-and-hold assets, our comprehensive, technical, and practical expertise provide a safe pair of hands.

Our depth and breadth of asset class experience is complemented by our team's extensive technical knowledge of the range of vehicles available to hold real estate investments including Jersey Property Unit Trusts (JPUTs), real estate investment trusts (REITs), limited partnerships, and Jersey holdings companies.

We are recognized for our market-leading knowledge and award-winning expertise in administering Shariah-compliant real estate structures. We understand the intricacies and nuances of meeting different cultural and transactional requirements across the globe and the importance of getting it right.

Renowned not only for our experience and track record we have worked alongside partners on several 'first-ever' deals including the first Jersey-domiciled Shariah-compliant fund investing in US real estate and the first Shariah-compliant fund listed on TISE.

"VG has been our valued and trusted Jersey business partner for many years. It stands for timely, flexible, and flawless service in all matters surrounding administration, regulation, and compliance."



### Debt Capital Markets

Our senior management team has extensive experience of capital markets and debt instrument transactions. Whether public or privately placed bonds, secured loan warehouse facilities, finance leasing, sukuk transactions, asset backed securities (ABS), aircraft leasing, residential and commercial mortgage-backed securities, collateralised loan obligations (CLOs), insurance-linked securities, project finance, SME loan structures, alternative finance or bonds, we can help.

We act for originators, arrangers, lead legal counsel and structurers in establishing and administering debt capital markets transactions. Whilst we usually act for the issuer special purpose vehicle (SPV), we are also able to provide trustee and agency services where required.



### Employee Incentives

In a competitive employment market, an attractive employee incentives offering is crucial for motivating and retaining key employees as well as recruiting and attracting new talent. We know that the top priorities for organisations when implementing their incentive arrangements are flexibility, on-boarding efficiency and cost transparency.

We can enact complex, bespoke, and regular solutions to meet the needs of businesses of all sizes, from evolving private companies and private equity portfolio companies, to large multi-national organisations managing various arrangements for their workforce. We can support various plans including share warehousing, share option plans, deferred remuneration schemes and management incentive plans to name a few, whether this be through the use of an employee benefit trust or corporate nominee arrangement, or both. Our independence allows us to work with a range of legal advisors and brokers and we tailor our fees for trustee services, administration and accounting.



### Share Plan Administration

VG offers a full share plan administration service. A dedicated and experienced team will set up, track and manage your discretionary incentive arrangements accurately and efficiently.

- 24/7 access to an online platform for participants to view their holdings, make elections and view plan rules and documentation.
- Optional automated processing of exercises or releases and calculation of vesting amounts.
- Bespoke reports help the company with tax filings and participants with dividend vouchers.



### Tailor-made solutions

Corporate service provider administration and fiduciary solutions are vast; since 1982 our team have enacted a diverse range of solutions for our clients using Jersey vehicles for target asset acquisition, corporate restructurings, schemes of arrangement, cross-border M&A activity and financing services. However complex or bespoke your requirement, we will work with you and your advisers to enact the right solution.



### TISE listing member services

We are founder members of TISE and hold a Category 1 and 2 TISE membership which allows us to act as an agent and sponsor for debt and real estate instruments to be listed on the exchange.

## Our corporate administration solutions

**We offer distinctly tailored and comprehensive corporate administration solutions, based on our extensive experience, to provide the support you need.**

### Entity establishment

We know that the prompt establishment of an entity in line with relevant local regulation and compliance is key. We will work alongside your professional advisers to understand the type of entity to set up and the key features to be considered within your timescales.

### Company Secretarial

Adherence to local laws and regulations is critical when operating a company in one or multiple jurisdictions. Our comprehensive corporate secretarial solutions ensure that your entity remains compliant and include:

- Provision of a registered office, local and overseas statutory and tax filings
- Provision of company secretary and other required officers, and administration services
- Provision of Personal or Corporate Directors
- Maintenance of all corporate books and records, including attendance at board meetings and accurate minute taking
- Bank account opening and cash management

### Accounting and reporting

Companies operating in multiple jurisdictions face complex and often time-intensive accounting and reporting obligations, made more cumbersome by differing local reporting requirements. To keep abreast of these obligations, we can provide a bespoke range of services tailored to your company including:

- Bookkeeping, financial reporting and management accounts
- Assistance with financial audit and internal control
- Tax and VAT registration and administration
- Statutory accounting in FRS102 (UK GAAP), IFRS, US GAAP and other international standards
- Filing of accounts with relevant local authorities
- Investor reporting

### Enforcer and protector services

We can work with your existing team of trust professionals to embed appropriate and independent counterbalance and oversight within your structure to ensure fulfillment of its purpose.

“The team at VG’s long service and experience in the employee incentives market means they can deal with any technical queries we have. They are always on hand to assist with our requirements in a timely manner.”

## What can you expect from us?

### Nimble, agile, and quick to respond

We pride ourselves on exceeding our clients’ expectations; our independent ownership means that our in-house directors can make decisions quickly without approval from a parent company. We manage the collation of customer due diligence, workflows, and transactions pragmatically to ensure that they are completed efficiently and on time. We will partner with you and your advisers to understand your objectives and find the right solution; if we think there is a better solution, we will let you know.

### Long-term, consistent, and hands-on relationships

Solid relationships are based on open communication, shared vision, and trust. Each client relationship is director-led meaning that you will always have direct access to key decision makers who can respond quickly. Your lead director will be supported by a handpicked and dedicated team with the experience and qualifications to meet your needs. We maintain regular contact, are proactive in our approach and our team responds promptly to enquiries to give you, your team, and advisers information in a timely manner.

### Cultural understanding

We are recognized for our market-leading knowledge and award-winning expertise administering Shariah-compliant structures; we understand the intricacies and nuances of meeting different cultural requirements across the globe and the importance of getting it right.

### Strategic partner

In an evolving and dynamic industry, you need a strategic partner. No matter the sophistication or complexity of your structure we will work with you to create and maintain a robust corporate governance framework, ensure you receive accurate, regular regulatory, tax and compliance reporting.

### We are transparent

We are clear on what we can do and by when, so you know what to expect. Our ‘no surprises’ culture means we can offer a fixed or time-based fee quote and forewarn you if we need to go beyond the agreed scope of work.

“VG have been our Trustee for many years and have been a diligent and trusted partner as we have implemented and evolved our employee share incentive schemes. The team are helpful, approachable, and knowledgeable and have worked closely with us and our advisors, ensuring scheme administration and updates take place smoothly and efficiently.”

# It's as simple as... speaking to people you trust



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## Talk to us:

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**Stephen Langan**  
Director

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Steve joined VG in October 2020 as a Director overseeing the Corporate team, which includes corporate, debt capital markets, real estate and EBT solutions. With 25 years' experience in the offshore financial services industry, Steve is a director on the board of VG Holdings Limited, including several of its subsidiaries. He is, a qualified Jersey solicitor (non-practicing) and an associate of the Chartered Governance Institute (CGI).

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**Gabriela Jakubczyk**  
Director

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Gabriela joined VG in 2022 as Associate Director in the Corporate team where she works alongside Steve Langan to build and develop the team and VG's offering. Gabriela has a wealth of experience with a focus on private equity, debt capital markets and corporate structures. Gabriela is a Chartered member of CGI and is currently studying towards the Institute of Directors Certificate in Company Direction.

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**Paul Bulstrode**  
Senior Manager

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Paul joined VG in 1984 and, having worked within the Funds team for 25 years, now manages the unregulated real estate team and remains responsible for overseeing large structures investing in global real estate and Shariah-compliant assets for long-standing clients, as well as managing non-Shariah structures.

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**Matthew Hibbs**  
Manager

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Matthew joined VG in 2022 as a manager with responsibility for the Corporate team. Matthew brings 15 years of experience from previous roles at three trust companies in Jersey specialising in corporate structures holding commercial and residential property, as well as investment holding structures. Matthew holds the CGI Diploma in Offshore Finance and Administration.

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**Joel Wheeler**  
Manager

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Joel joined VG in 2018 and is responsible for managing and overseeing a large and varied portfolio of client structures including equity and cash-based employee benefit trusts, deferred remuneration schemes and nominee arrangements. Joel, who claimed Winner of the Jersey Finance Rising Star Awards 2020 (Trust and Corporate Services Category), is a Chartered Member of the Chartered Institute for Securities & Investment (CISI) and is currently studying towards the CGI Diploma in International Finance and Administration.

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